



Kosovo Donor Mapping Summary

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We received feedback from 11 donor organizations regarding their current and planned agriculture projects and aligned them to the 21 crop diversification initiatives outlined in the AgStrat study

Donor Activity Alignment Snapshot

		USAID	European Commission	World Bank	DANIDA	Swiss Cooperation	Danish Embassy	DFID	Austrian Development Agency	IPKO	Government Cooperation/Danish	Swiss Cooperation	KFW
0. Diversification	Crop Diversification Initiative					✓							
1. Leveraging Small Farmers Potential	A. Improve business viability and coordination of associations	✓						✓	✓	✓	✓		
	B. Introduce and strengthen extension system to promote traditional crops and improve diversity	✓		✓	✓	✓	✓			✓	✓		
	C. Increase and diversify types of financial products available to smallholder farmers	✓		✓	✓								✓
	D. Improve cadastral system and test effectiveness of pilot land consolidation program		✓	✓									
2. Demand-Driven Focus	A. Develop and launch donor coordination activities for agriculture	✓	✓			✓			✓				
	B. Create market intelligence system and communication plan		✓										
	C. Improve capacity of collection centers, pack houses and cold storage	✓	✓			✓			✓				
	D. Establish centralized organization to oversee marketing/export promotion of agriculture goods												
3. Infrastructure Capacity Building	A. Rehabilitate the large-scale irrigation system in Kosovo			✓									
	B. Increase use of small-scale irrigation systems			✓									
	C. Support development of greenhouses						✓						
	D. Increase energy competitiveness of the agriculture sector												
4. Transport	A. Prioritize and develop rural roads using cost-benefit analysis and PPPs												
	B. Develop air perishables plan and remove regulatory and market obstacles												
	C. Analyze and communicate cost advantages of the new Tirana highway												
5. Government Agriculture Regulations	A. Establish a centralized, strengthened organizational model for food safety and quality control	✓	✓										
	B. Help private quality control labs to achieve international certification		✓										
	C. Establish program to protect the environment against pesticide and input misuse			✓									
6. Trade	A. Develop institutional initiatives to facilitate trade and build capacity in the Gov't of Kosovo	✓	✓	✓									
	B. Develop and execute interim response to subsidies in neighboring countries												

Note: Alignment information should be confirmed with donor organizations; Plan to be launched by the Ministry of Agriculture not included since details have not been released
Source: Surveyed Donor Community in Kosovo

USAID is involved in several activities to leverage smallholder farmer potential, increase demand-driven focus, and improve trade

Detailed Donor Activity Matrix

Organization	Duration	Start Date	End Date	Project Funding	Related Initiatives
USAID	4 Years	01/10/09	30/09/13	\$17.8M, including a \$3.76M grants program	1a, 1b, 1c, 2a, 2c, 5a, 6a
	<p>Kosovo Private Enterprise Program (KPEP): KPEP's goal is to improve the Competitiveness of Selected Sectors of the economy - Agriculture, Construction, Wood Processing, Forestry, ICT, Tourism, Recycling – through technical assistance, strengthening Business Support Services, improving the Business Enabling Environment and Workforce Development. KPEP manages a \$3.76 million grants program, the Strategic Activities Fund, which awards grants and subcontracts in furtherance of the project's objectives. KPEP also supports initiatives benefiting minorities, women, and microenterprises.</p> <p>For agriculture specifically, KPEP's goal is greater commercialization of agriculture and regional market penetration through meeting end-market demand. KPEP work in agriculture focuses on three areas: dairy; fruit and vegetables; non-wood forest products. In dairy, KPEP works to improve product quality and marketing, strengthen business to business relations, improve packaging, and support dairy policy development. In the fruit and vegetable sector, KPEP works to expand domestic market share and penetrate new export markets, develop vegetable collection centers, and improve vegetable production, collection, and processing.</p>				
	4 Years	August 2008	July 2012	\$625,000 lent to agriculture and agriculture processing each year	1c
<p>Kosovo SME Commercial Finance Fund (Crimson Finance Fund LLC (CFF): CFF provides innovative, short-term working capital finance products to small and medium sized enterprises (SMEs) in Kosovo. The Fund directly targets the problem of the “missing middle,” in which the vast majority of companies in developing countries cannot obtain short-term working capital financing needed to grow, employ more people, increase exports and become competitive and viable for the long-term. The fund utilizes purchase order finance financing to address the lending needs of the SME sector in Kosovo. CFF provides financing to all sectors of the economy and operates in all regions of Kosovo, but gives special attention to businesses that are not being adequately served by existing financial institutions, including agriculture, rural businesses, enterprises owned by women and minorities, and entrepreneurs.</p>					

The European Commission will focus on six different projects in the agriculture sector through 2012...

Detailed Donor Activity Matrix

Organization	Duration	Start Date	End Date	Project Funding	Related Initiatives
European Commission	2 Years	22/02/2010	22/02/2012	1.5M Euros	1d
	Land Use Support Project : The overall objectives of the project are to assist the Ministry of Agriculture, Forestry and Rural Development (MAFRD) to implement its national strategy on land consolidation, to carry out an inventory and information system for agricultural land pollution and to establish a land register for a pilot region.				
	2 Years	To Be Determined	To Be Determined	5M Euros (EC Contribution)	2c, 5a
	Rural Grants Project: The project will aim to increase the contribution from the agricultural sector to enhancing rural development and in particular to increasing employment opportunities in rural areas. The specific objectives are to improve hygiene, quality and food safety standards in the milk and meat processing industry as well as fruit and vegetable processing in order to strengthen the competitiveness of the agricultural and rural development sector and increase the consumer confidence into local products.				
	14 Months	15/03/2010	15/05/2011	1.5M Euros	2a
	Agricultural and Rural Development Policy Implementation Preparation Project: The project purpose is to strengthen the administrative capacity of MAFRD to undertake short-term sector priorities and market-orientated reforms, including carrying out the coordination, monitoring and management of rural development funds available through the national ARDP 2007-2013 and the future IPA Rural Development Component .				
	1 Year	To Be Determined	To Be Determined	1M Euros	2b
	Farmer Register System Establishment Project: The project aims to strengthen the organizational capacity of SOK and MAFRD and to further align the statistics with EU standards. The project shall consolidate the internal activities that support production, communication, and distribution of statistics according to the EU on statistics best practices and standards to improve quality, sustainability and efficiency.				

...and will focus primarily on capacity building upon completion of the projects

Detailed Donor Activity Matrix

Organization	Duration	Start Date	End Date	Project Funding	Related Initiatives
European Commission	2 Years	18/03/2009	18/03/2011	2M Euros	5a, 5b, 6a
	Food Safety and Veterinary Services Project: The purpose of this project is to enhance the commercial and export potential of the agro-business food chain in Kosovo through improving controls on animal health, food safety and quality, in line with EU standards and technical requirements.				
	Call for proposals to be launched end of January /beginning of February 2010 with an application submission deadline of May 2010			7.4M Euros	Various
	Regional Economic Development /EURED Grant Scheme Project: The global objective of this Call for Proposals is to improve the conditions for balanced and sustainable economic development across all the economic regions of Kosovo. The specific objectives of this Call for Proposals are: to contribute to the consolidation of the five economic regions and the creation of a regional development framework in line with EU practices and to support economic regeneration, job creation and human resource development in the economic regions.				

*Note: Projects will all end in 2012.. Afterward, will focus on capacity building.
Source: Surveyed Donor Community in Kosovo*

The majority of World Bank projects focus on leveraging the potential of smallholder farmers and infrastructure capacity building

Detailed Donor Activity Matrix

Organization	Duration	Start Date	End Date	Project Funding	Related Initiatives
World Bank	5 Years	2010	2015	\$12.25M (55% credit, 45% grant)	1d
	Real Estate Cadastre and Registration Project (RECAP): This is a follow-up project to the business improvement technical grant. Specifically it will focus on the cadastre and registration system.				
	5 Years	2011	2016	\$9.7M (55% credit, 45% grant)	1b, 1c, 6a
	Agriculture, Rural Development and Environment Project (KADEP) (preliminary name): The project will provide support for EU accession (common agriculture policy), extension services, rural development grants, and project management.				
	5 Years	2011	2016	\$4.6M (100% grant)	1b, 5c
	Global Environment Fund Project: The Global Environment Fund is dedicated to the Danube black sea nutrient reduction system to address agriculture pollution and waste management, promote good agriculture practices, and provide rural advisory services. This project will also provide support for EU accession. This project will be fused with KARDEP.				
	1 Year	To Be Determined	To Be Determined	To Be Determined	3a, 3b
Water Strategy Study: The planned project is to conduct a strategy study for the water sector.					

DANIDA, Swiss Cooperation, Danish Embassy, and DFID predominately focus on crop diversification, leveraging the potential of smallholder farmers, and demand-driven focus

Detailed Donor Activity Matrix

Organization	Duration	Start Date	End Date	Project Funding	Related Initiatives
DANIDA	5 Years	2008	2012	10.5M Euros	1b, 1c
	Employment Promotion through Business and Skills Development Project: The project currently works with the Ministry of Education and Science and Technology (MEST) to provide agriculture vocational training to enhance relevant business skills. This work includes the VET-agriculture project, the HPK-project, and a minor microfinance element.				
Swiss Cooperation / Inter-cooperation	3 Years	2010	2012	6.65M Swiss Francs (funded by the Swiss and Danish Government))	0,1b, 2a, 2c
	Horticulture Promotion in Kosovo (HPK) Project: The project employs a value chain approach. HPK supports the development of the value chains of vegetables (tomatoes, pepper, cabbage GH), fruits (apples, plum, cherry, pear and berries) and MAP. HPK also supports the development of advisory services for machinery, etc. and works with other public (e.g. MAFRD and UoP) and private (e.g. KCC, Kodda) institutions.				
Danish Embassy	5 Years	2008	2012	4M Euros	1b, 3c
	Vocational Education Project: The objective is to improve secondary (vocational) education and curriculum as well as link the educational curriculum directly to the demands of the labor market to ensure practical application (greenhouses, land, etc.).				
DFID	1 Year	Feb. 2010	Jan. 2011	Approximately £250K	1a
	Private Sector Development Dialogue Support: This project aims to build the capacity of Business Associations and their members to engage in effective policy dialogue with the Government on key substantive issues.				

The Austrian Development Agency will support various initiatives through 2012 including vegetable processing improvement and association capacity building

Detailed Donor Activity Matrix

Organization	Duration	Start Date	End Date	Project Funding	Related Initiatives
Austrian Development Agency	3 Years	Feb. 2008	Dec. 2010	200K Euros	2c
	Processing Project: The project will focus on vegetable processing plants and has formed a business partnership with Kolm Pfluger-Etlinger and Shtime.				
	3 Years	Dec. 2009	Dec. 2012	2.6M Euros	Various
	Suhareka Development Project: This integrative project focuses on development in the Suhareka region in the agriculture sector.				
	3 Years	Jul. 2009	Dec. 2011	73K Euros	1a
	Farmer Association Project: The work provides support to farmer associations in Western Kosovo.				
	18 Months	Aug. 2009	Feb. 2011	1.5M Euros	2a
Policy Implementation Project: This work is dedicated to preparing for the implementation and management of agricultural and rural development policy in Kosovo. (EU Twining Project KS 2008/IB/AG01, Leader Austria, Partners, Hungary and Slovenia)					

Projects funded by IPKO, Swiss Cooperation / Danish Government, and KFW work toward leveraging the potential of smallholder farmers

Detailed Donor Activity Matrix

Organization	Duration	Start Date	End Date	Project Funding	Related Initiatives
IPKO	2 Years	Aug. 2009	July. 2011	900K Euros	1a, 1b
	Development Assistance to Farmers in Remote Areas of Kosovo and Montenegro: This project helps farmers in the mountainous regions of Dragash, Shterpce, Peja and Decan to adopt more modern farming techniques and create cooperatives and young farmers' clubs.				
Swiss Cooperation & Danish Government*	Unknown	Unknown	Unknown	Unknown	1a, 1b
	Extension Services Project: The goal of this project is to provide advisory services to create an entity to coordinate the development of the sector and identify change agents to improve extension services and impact.				
KFW*	Unknown	Unknown	Unknown	Up to 8M Euros	1c
	Rural Finance Project: The work will promote rural finance via the banking sector.				
Ministry of Agriculture*	Unknown	Unknown	Unknown	5M Euros	Various
	Agriculture Plan: It is expected that the Ministry will announce its agriculture plan shortly, including the overall focus, detailed activities, duration of work, and allocation of funds.				

Note: (*) Project information for Swiss Cooperation & Danish Government, KFW, and Ministry of Agriculture needs to be confirmed and/or completed with funding organization
Source: Surveyed Donor Community in Kosovo